



LONG ISLAND BUILDERS INSTITUTE

1757-8 Veterans Memorial Highway, Islandia, NY 11749
Tel: (631) 232-2345
www.libi.org



APRIL 2024 Issue Volume 113

LIBI News

Libi's List

We are Long Island!

The Ribbon Cutting Ceremony at our Annual Home Trade & Remodeling Expo on April 11th



L-R: Chad Lerner, Dave Muller, John Tancredi, Anthony Confredo, Lisa Bonomo, CEO Mike Florio, Operations Director Lois Fricke cutting the ribbon, Steve Vogel, Donna Karatas, N. Hempstead Supervisor Jen DeSena, Babylon Supervisor Rich Schaffer, Babylon Councilmember Anthony Manetta, Maryam Hamehkasi, Nick Capuano, Frank Bove



Maggio Environmental Provides You Service and Value You Won't Find Anywhere Else.

- Construction Roll Off Service
- Residential & Commercial Collection Services

"Recycling For Zero Waste"



www.maggioenvironmental.com

631-696-6300

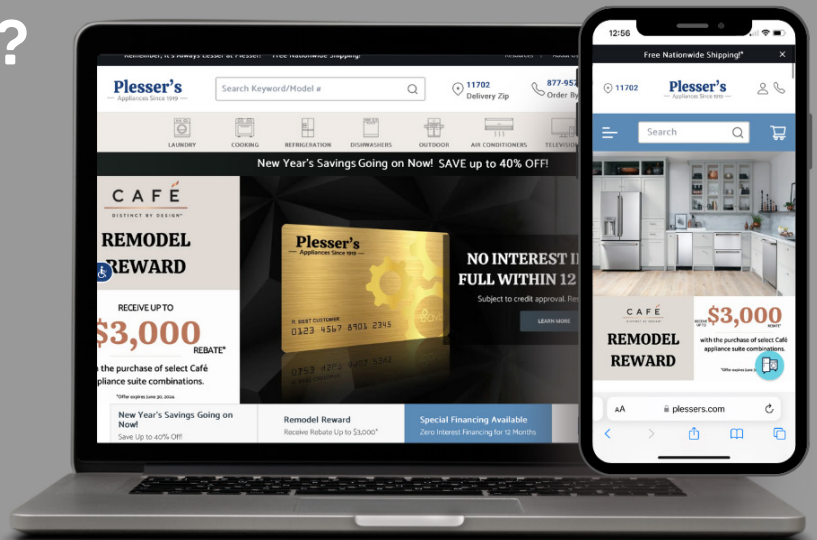


Long Island's #1 Source for All Appliances

There's No Better Partner Than Plesser's

Why work with us?

- LI/BI members since 2009
- Number one source on LI for appliances
- Work direct with our owners
- Fully insured white glove delivery service



Plesser's

—BUILDER'S DIVISION—

Contact: Beth Howard Price
Vice President, Builder Division

✉ bprice@plessers.com

☎ 631.940.1210 📠 516.233.7330



Scan to Learn More



/plessersappliances

NAHB
National Association
of Home Builders

NAHB Member
SAVINGS

Exclusive discounts that benefit you,
your business and your family
nahb.org/Savings

gm FLEET | DELL Technologies | NISSAN | AVIS | Budget+

GOODYEAR | Heartland | LOWE'S PRO | odp BUSINESS SOLUTIONS™

HotelPlanner | houzz PRO | RingCentral

ups | AMERICAN EXPRESS | YRC FREIGHT | CONSTRUCTION | NAHB | IBS

TABLE OF CONTENTS

CEO Report	Pg 6
President's Report	Pg 7
Associate Council Report	Pg 8
Associate of the Month	pg 9
LIHBC Thank You Remodelers	Pg 20
LIHBC Thank You Tent Sponsors	Pg 21
LIBI Expo April 11th	Pg 22
Town Building & Planning Departments	Pg 29
Thank You Expo Sponsors	Pg 30
Expert Panel Discussion	Pg 31
LIHBC Save The Dates	Pg 35
Upcoming Events	Pg 36
May 23rd Golf Outing Flyer	Pg 37

LIBI OFFICERS & DIRECTORS FOR 2024

Martin Dettling - President
Anthony Bartone - Vice President
Paolo Pironi - 2nd Vice President
Jon Weiss - Treasurer
Ken Abrami - Secretary
Vincent Calvosa - Chairman of the Board
Robert Cartelli - Associate Vice President
Lois Fricke - Operations Director
Michael Florio - Chief Executive Officer

BOARD OF DIRECTORS

BUILDER DIRECTORS

Ken Abrami	Thomas Kelly
Michael Bonacasa	Steven Krieger
Alison Brennan	Devin Kulka
Michael Broxmeyer	Barry Lipsky
Vincent Calvosa Jr.	Jeremy Longo
Dilip Deokule	Sloane Marcus
Martin Dettling	Russell Mohr
Steven Dubb	James Morgo
Peter Florey	Joe Persico
Jorge Garcia	Paolo Pironi
Al Giaquinto	Enrico Scarda
Joe Graziose	Marco Scarda
Kelley Coughlan Heck	Henry Schreiber
Mark Hissey	Jon Weiss

ASSOCIATE DIRECTORS

Dan Baker	Bryan Kappenberg
Robert Cartelli	Donna Karatas
Glen Cherven	Alan Kennemer
Anthony Confredo	Keith McNamara
Dan Deegan	Joanna Mikucki
Annemarie diSalvo	Ida Palmieri
Gina Farese	Dennis Pedra
Beth Howard Price	Tim Shea
Ana Kalmar	Phil Sorrentino

LIFE DIRECTORS

Denise Angiulo	Jerry Herz
Alex Armonas*	Richard Herzbach
Chuck Barredo	Mike Kelly*
John Barrows	Steven Klar
Anthony Bartone	Tom Legere
Kevin Burch	Charles Mancini *Honorary
Vincent Calvosa	Rob Morandi
Artie Cipoletti*	Paul Musso
Jim Coughlan*	Alec Ornstein*
Nick Dalvano	Douglas Partrick*
Debbie Davey	Gary Passavia
Bob Davis *Honorary	Robert Preston
Larry Davis	John Ratto
Mike Delfino	Linda Ressa
Charlie DiDomenico	Don Ryan
Michael Dubb*	David Scro*
Teresa Elkowitz	Michael Souto
Brian Ferruggiari*	Rafael Vasquez*
Edgar Goodale	Chris Voorhis
Clara Guistino	Bram Weber
Grant Havasy*	Ilan Yeruhalmi
	Nick Zoumas

LIBI Newsletter is published monthly by the Long Island Builders Institute, 1757-8 Veterans Memorial Hwy., Islandia, NY 11749. LIBI members may submit articles and photographs of interest to the building and remodeling industries on Long Island, but the editor-in-chief may reject any submission or advertisement.

Thank you to our Corporate Sponsors

DOUBLE DIAMOND

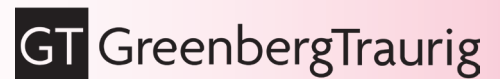


COSENTINO®

silestone® DEKTON® SENSA SCALEA®



DIAMOND



GOLD



SILVER



*Thank you to our
Premier Corporate Sponsors*





Michael Florio

CEO'S REPORT

We cannot discuss the month of April without talking about our Annual Long Island Builders Expo. This year's expo was record breaking; not only did we have over 110 exhibitors, but we also had a record number of attendees. Homeowners, contractors, service providers, and other tradesmen came from across the tri-state area to see the latest and greatest products from the industry. The feedback from our members was great, with many proclaiming this year's as the best one yet. Thank you to all who came and all of those who exhibited! Special thanks to committee co-chairs Steven Vogel, Event Kings, and John Tudisco, Tile Bar and all the members of the committee for their hard work in putting a great show together.



Exploring Long Island's Housing Crisis panel discussion

Prior to the Expo I held a panel discussion and luncheon, titled *Exploring Long Island's Housing Crisis*. Our esteemed group of panelists provided their valuable input on the state of our region's housing crisis and what steps we should take to address it. [Newsday covered this](#), highlighting the tragic trend of our builders being forced to leave New York to build elsewhere due to the difficulty of developing here – highlighted by Beechwood Homes' Steven Dubb and B2K Development's Gabriel Randall. Minority Millennials Founder and President Dan Lloyd and CDLI President and CEO Gwen O'Shea touched on the hardships that younger members of our community face as they try to find a home but must look elsewhere. Babylon Supervisor Rich Schaffer and Brookhaven Supervisor Dan Panico were able to provide insight on the regulations and

red tape that can block or stall projects at the local level. At the state level, Commissioner RuthAnne Visnaukas of NYS Homes and Community Renewal was able to shed some light on the Governor's plans for addressing the issue of housing across the state and how that will look in the state budget. The panel itself was a success, with many of the 200 attendees providing great feedback. We hope to emulate this and do similar discussions in the future.

Community outreach remains a core pillar of LIPI's mission to address our region's lack of housing. With that said, the Huntington Town Board has scheduled a series of public hearings, the first of which will take place on **April 30, 2024 at West Hollow Middle School, 250 Old East Neck Road, Melville, New York, at 6:00 PM**, to consider the creation of the [Melville Town Center Overlay District](#). This is an important issue not only for LIPI and its members, but for the sustainable future of Long Island as well.

Over the past year, the Town has taken a methodical approach to engage the Melville community around potential mixed-use redevelopment in the Melville Corridor. Numerous public listening sessions were held to allow the community an opportunity to voice their opinion of what the future of the area should look like. This approach should be considered the gold standard for development, because without community input, projects are destined to come under attack citing the same tried and true scare tactics that have stymied progress on Long Island for years and have resulted in the current housing crisis we face.

We expect that the usual opponents of any development will seek to thwart this proposal and already we have heard outrageous claims of 40,000 units being built, which is preposterous. The Town has, in fact, capped the total number of units at 3,000.

It is important that the home building industry turn out to support this redevelopment plan. I would ask that anyone who lives, works, or owns a business in the Town of Huntington attend the meeting on April 30th.

I hope you can join us, as our members and their stories are always the most effective advocates.



Martin Dettling

PRESIDENT'S REPORT

Dear LIBI Family,

As we transition deeper into spring, our organization continues to blossom with activities and initiatives that strengthen our foundation and extend our influence. This month, we build on the successes of our vibrant community, pushing forward with dedication and strategic foresight.

A Momentous Spring Forward

Following a record-setting membership drive, LIBI's momentum continues unabated. The recent LIBI Trade Expo, held early in April at the Hilton Long Island, was not only the most professionally executed but also the best attended in our history. Thanks to the exceptional leadership of the Trade Expo Committee, headed by Steve Vogel and John Tudisco, and the tireless efforts of Lois Fricke, Jen Fricke, Toni Ann Sorrentino, Sheridan Pollina, and Joe Stallone, we showcased the strength and professionalism our members bring to the industry.

Insightful Discussions on Housing Challenges

The Housing Crisis Panel Discussion, a focal point of our recent Trade Expo, not only shed light on critical issues but also catalyzed meaningful dialogue aimed at tackling Long Island's housing challenges. It was truly inspiring to see our community unite to engage in thoughtful discourse. We extend our gratitude to our esteemed panelists, who brought a wealth of knowledge and expertise to the discussion. Special thanks to RuthAnne Visnauskas from NYS Homes & Community Renewal, Town of Babylon Supervisor Rich Schaffer, Town of Brookhaven Supervisor Dan Panico, Gwen O'Shea of CDLI, Dan Lloyd from Minority Millennials, Steven Dubb of Beechwood Homes, and Gabe Randall from B2K Development. Their expert insights significantly enhanced our understanding of the obstacles impeding our housing goals and enriched the conversation, providing valuable perspectives that will undoubtedly influence our industry's path forward.

Engagement and Collaboration

Our remodelers' meetup at the Main Event in Farmingdale was a testament to the robustness of our network, providing a platform for our members to share insights and discuss the state of their businesses. Such engagements are vital for community strengthening and shared learning.

Expanding Our Advocacy with New Data

I am excited to announce the initiation of a significant partnership with Stony Brook University's Real Estate Institute and Camoin Associates. This collaboration aims to arm us with solid new economic data, enhancing our advocacy efforts and informing our strategies. The insights gained from this initiative will be pivotal as we continue to advocate for policies that foster healthy development and community integration.

Looking Ahead

With a series of successful events behind us and promising initiatives ahead, we remain committed to enhancing the value we bring to our members and the broader community. Our efforts this year are focused on not just sustaining growth but accelerating it, leveraging new tools and data to ensure our voice is heard where it counts the most.

Call to Action

Your active participation is the cornerstone of our success. I encourage each of you to remain engaged, participate in our upcoming events, and continue to drive the conversations that will lead to actionable outcomes. Together, we are not just witnessing change; we are driving it.

Thank you for your continued commitment to excellence and advocacy. Together, we are shaping a brighter future for Long Island's building industry.

Warmest regards,

ASSOCIATE COUNCIL REPORT



Beth Howard-Price
President



Anthony Confredo
Vice President



Chad Lerner
Secretary



John Tancredi
Coordinator

Spring has arrived, marking the onset of our first Associate Council Breakfast for the warmer season on Wednesday, April 3rd, at Villa Lombardi's. Anthony Confredo, Vice President of the Associate Council, chaired the meeting beginning with the Pledge of Allegiance, followed by acknowledgment of our breakfast sponsors, B2K Development and Terwilliger and Bartone Properties.

The meeting commenced by highlighting the details of the recent East End meet and greet, which was hosted by Beth Howard Price and Plessers' Appliance at their Southampton location. Many thanks to the LIBI event sponsors, Riverhead Building Supply, Maggio & Mattituck Environmental Services and Cardona and Company. Notable presence from many East End builders marked the event, with plans underway to assemble a board for an East End Long Island Builders Institute council.

Encouraging networking and collaboration, Rob Cartelli, Associate Council AVP, urged trade associates to diversify their interactions each week to foster new connections and business growth. New members were invited to introduce themselves and warmly welcomed.

Addressing the pressing housing crisis on Long Island, Mike Florio, CEO of the Long Island Builder Institute, discussed the scarcity of housing development, particularly in Nassau County, emphasizing the need to address the situation.

The LIBI tradeshow on Thursday, April 11th, boasted a record-breaking turnout of exhibitors and attendees, signifying its significance in the industry. Preceding the expo, a luncheon discussion titled "Exploring Long Island's Housing Crisis" was hosted, featuring a distinguished panel comprising state and local officials, developers, and industry experts.

The housing panel included, Brookhaven Supervisor Dan Panico, Babylon Supervisor Rich Schaffer, RuthAnne Visnauskas, Commissioner of New York State Homes & Community Renewal, Gwen O'Shea, President & CEO of Community Development Long Island (CDLI), Dan Lloyd, Founder & President of Minority Millennials,

Gabriel Randall, COO of B2K Development and Steven Dubb, Principal of Beechwood Homes.

Further, at the Trade Expo, LIHBC presented custom-built dog dens to two deserving Long Island Veterans, alongside a donation to America's Vet Dogs for their new play area, showcasing the organization's commitment to community welfare. Special appreciation to Lois Fricke and the Remodelers Council for spearheading this endeavor and creating these extraordinary 'Dog Dens'.

Jay Ratto provided updates on the ongoing food drive for the Babylon food pantry and expressed gratitude for the overwhelming support received for the Easter basket initiative, benefiting the INN in Hempstead and the Babylon Food Pantry.

Announcements were made regarding the upcoming INN Keepers Ball, scheduled for Wednesday, May 8th, honoring Lois Fricke and LIHBC, with all contributions directed towards supporting Long Island's soup kitchens and emergency shelters.

The LIHBC scholarship program is currently accepting applications, extending the opportunity to all LIBI members and their employees.

Save the date for Friday, May 3rd, as LIBI hosts its 82nd Dinner Dance, honoring Immediate Past President, Vincent Calvosa, and Associate of the Year, Robert Cartelli.

Membership updates revealed a robust count of 799 members, with Ellen Lopez from EL Design Studio receiving a member spotlight.

Special thanks were extended to Jason Samuels of Polsinelli PC and Liz Nachman from Brandable Marketing for their insightful contributions, along with Dan Marsala from Cardona Company and James Andrews representative of the Suffolk County Consumer Affairs Office.

Looking ahead, the next meeting is scheduled at the Wind Watch in Hauppauge on Wednesday, May 3rd. We eagerly anticipate your presence.

MEMBERSHIP & NETWORKING

COMMITTEE REPORT



Ken Abrami
Chairman



Debbie Davey
Co-Chair



Anthony Confredo
Co-Chair

Happy Spring to all! It was great to see so many of our members at the Trade Show and even better to see some of the new members jumping right in!

Every month we take time to recognize one of our outstanding committee members, at the March meeting we recognized Ellen Lopez of EL Design Studio Inc. Ellen has really stepped up, considering she herself is a newer member. She brought in two new members during our Membership Drive and continues to advocate for LIBI. Thank you Ellen.

Things seem to have simmered down since the Membership Drive in March but behind the scenes the Membership and Networking Committee continues working on member retention and is always looking for and pursuing future members to join our organization. Even though we don't have a membership drive going on, I'd encourage

everyone to think of someone that would benefit from joining LIBI!

Our Membership is edging closer and closer to hitting the goal of 800 members by the end of 2024. Presently, due to dropping some members our membership is just below the 800 mark at 796. Just a reminder that as a special incentive to membership, the raffle from Mike Florio is still in effect for lunch with Mike at Blackstone's. Any members that bring in a new member will get a chance and once we reach 800 Members, Mike will pick one winner to join him along with their New Member for lunch at Blackstone's. Imagine the political insight you will gain from that lunch.....worth way more than the price of admission!

The next Membership and Networking meeting will be held at the LIBI Offices on Wednesday, April 24th at 10:00AM and all members are welcome to attend.

Associate of the Month



Lou Pollina
Power it



Lou Pollina of Power it USA has been a member since 2018. Since then he has been very active in multiple committees including Golf Outing, Trade Expo and LIHBC Walk A Thon. Lou is always there to help with a smiling face and good joke. He routinely attends all the dinner meetings and events including the Associate Council every month. We are fortunate to have members like Lou and hope to have him involved in LIBI for many more years to come.

PowerIT, USA is a woman-owned family business that has been providing reliable power protection and industrial cabling solutions for over a decade. Since the beginning, our job has been to deliver a state-of-the-art infrastructure on which your business, and your budget, can rely on. Additionally, we offer a full life-cycle of services that includes product procurement, on-site installation, guaranteed maintenance, continuous monitoring, same-day system replacement, and equipment disposal.

Our mission is simple: 100% customer satisfaction and nothing less.

Thank you For Your Support



MADE ON LONG ISLAND

GRID PAVEMENTS

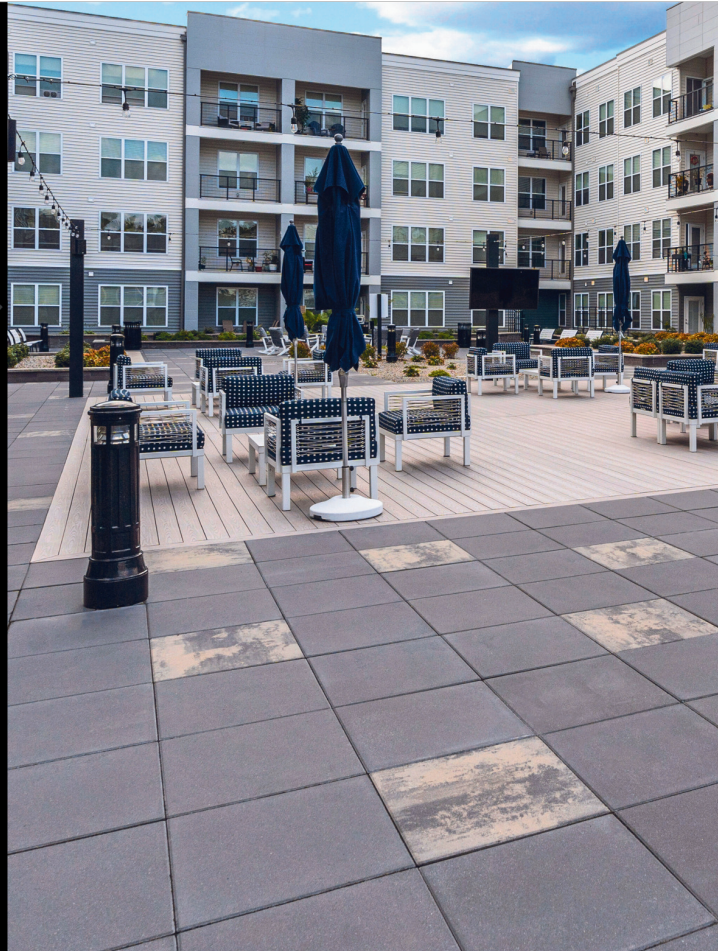
INDUSTRIAL PAVERS

CONCRETE MASONRY UNITS

ENGINEERED RETAINING WALLS

STORMWATER MANAGEMENT SYSTEMS

Family-owned and operated on Long Island for over 65 years, Nicolock's success rests on the company's trendsetting hardscape paver products, its proprietary paver-shield™ technology, and the broadest selection of shapes, colors, and textures in the industry.



Offering comprehensive engineering services for every phase of commercial, industrial, and residential development.

Civil Engineering

Site Development

Traffic Engineering & Transportation Planning

Waterfront Planning & Design

Water & Wastewater Treatment



50 Elm Street • Huntington, New York 11743
Phone 631-271-0576 • Fax 631-271-0592
www.rmengineering.com

*Leonard D' Amico
Peter Florey*



THE D&F DEVELOPMENT GROUP, LLC






*100 Schoolhouse Road
Levittown, NY 11756*

(516) 437-0900

www.thedfdgroup.com



Paraco Gets Projects Done

-  We'll bring our in-depth knowledge of local codes, and assist with the installation, ensuring your projects stay on schedule and within budget.
-  We are a family-owned and operated firm with a dedicated team to help builders and general contractors get the support and expert guidance they need for projects of all sizes.
-  We have the largest fleet on Long Island ready for delivery and service/installation of projects. Plus the only direct rail line on the Island, and three fully stocked propane storage and distribution centers.
-  We can design an efficient, cost effective temporary heat system to keep your job construction going during the winter months.
-  We have supported builders on Long Island for over 35 years with propane for temporary heat projects, new home builds, and so much more.

Learn more about how we support builders and general contractors by visiting our website paracogas.com/builders-construction or calling us at 800-647-4427



MAIN STREET FIREPLACE

318 East Main Street, Patchogue NY



Call Now For An On-Site Estimate:
631-569-4515 | MainStreetFireplace.com



 **stollindustries**

3000 Sq. Ft.
Showroom

Quick
Turnaround

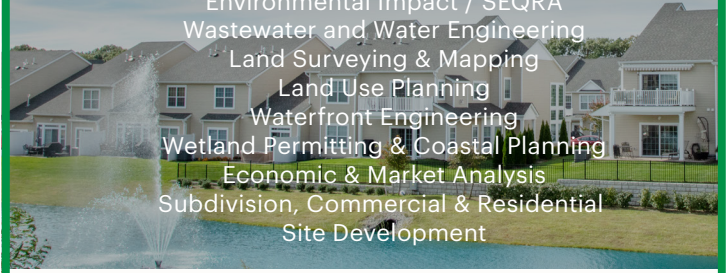
Multi Brand
Stocking Dealer

 **NELSON + POPE**
engineers • architects • surveyors

 **NELSON POPE VOORHIS**
environmental • land use • planning

Over 65 Years of
Insight, Commitment & Results

Civil Engineering
Architecture
Traffic and Transportation Engineering
Mechanical Electrical Plumbing Engineering
Environmental Impact / SEQRA
Wastewater and Water Engineering
Land Surveying & Mapping
Land Use Planning
Waterfront Engineering
Wetland Permitting & Coastal Planning
Economic & Market Analysis
Subdivision, Commercial & Residential
Site Development



Long Island: 70 Maxess Road, Melville, NY 11747

NYC: 225 West 34th Street, Suite 912, New York, NY 10122

Hudson Valley: 156 Route 59, Suite C6, Suffern, NY 10901
631.427.5665

nelsonpoppe.com

nelsonpoppevoorhis.com

9BROTHERS BUILDING SUPPLY

MASONRY • HARDSCAPES • CONSTRUCTION MATERIAL

1670 Islip Ave. Brentwood, NY 631-273-3323 | 28 Mill Rd. Riverhead, NY 631-208-1630

East Setauket, NY 631-928-4665 | Brentwood, NY 631-273-3323 | Riverhead, NY 631-208-1630

www.9brothersbuilding.com

MASONRY

CONCRETE MATERIALS

HARDSCAPES

The premier source for all of
your masonry & building needs
for over 40 years!



Whether you are a contractor,
landscaper, or do-it-yourself expert,
9 Brothers Building Supply can make
any project easier with high quality
building materials.

Monarch Windows & Egress Systems | ADA Solutions Sidewalk Tiles | Sika Group | 4 Seasons Forms & Ties | MSI | W.R. Meadows Rebar | Concrete Wedge Bolts | Epoxy Coated Wire Mesh | Cambridge | Techo-Bloc | Nicolock | Eldorado Stone & Stonecraft Industries



9 Brothers Building Supply is a Proud Supporter of Long Island Builders Institute
Brentwood Location: 1670 Islip Ave Brentwood, NY 11717 | Riverhead Location: 28 Mill Road Riverhead, NY 11901
East Setauket Location: 70 Comsewogue Road, Suite 9, East Setauket, NY 11733
New York State Certified WBE

LONG ISLAND'S ONLY BUILDING COMPONENT MANUFACTURER



Triangle works with developers, builders and contractors to offer turnkey solutions. We will work with you in pre-construction planning, providing competitive pricing in all framing components manufactured by us, cabinetry, lumber, windows and doors - all that you need for your projects.

We provide you with a construction coordinator in the field to ensure you have what you need, when you need it.

WE HELP YOU BUILD BIGGER PROFITS.



2599 Route 112 | Medford, NY 11763
631-654-3500 | www.trianglebp.com



Don't judge each day by the harvest you reap but by the seeds that you plant.

Robert Louis Stevenson

CERTILMANBALIN
ATTORNEYS

certilmanbalin.com

Banking/Commercial Lending | Bankruptcy & Debtor/Creditor Rights | Corporate/Securities | Condominium & Cooperative | Elder Law
Environmental | Estate & Tax Planning/Probate Law & Estate Administration | Labor Relations & Employment Law | Litigation | Land Use & Zoning
Nonprofit/Tax Exempt/Religious Organizations | Mediation | Real Property Tax Certiorari & Condemnation | Real Estate | Telecommunications



wren
KITCHENS

PENN
FABRICATORS

Kitchens for commercial & BUILDER APPLICATIONS

- ✓ Turn key/cabinets/countertops/installation
- ✓ Family-owned, Europe's largest kitchen manufacturer
- ✓ Family-owned, largest countertop expert on Long Island
- ✓ 30+ years of excellence in stone products for all spaces
- ✓ Leading fabricator in environmental responsibility
- ✓ Two person delivery on our own trucks to a room of your choice
- ✓ Manufactured in the USA, contributing to national growth
- ✓ Sinks/faucets/appliances
- ✓ Biggest kitchen and bath range in the US
- ✓ Fastest delivery - your kitchen in just 7 - 14 days

nequartz.com | wrenkitchens.com/us

commercial@wrenkitchens.com | +1 855 701 9090

CAFÉ

DISTINCT BY DESIGN™



MAKE APPLIANCES PERSONAL CUSTOMIZABLE PROFESSIONAL COLLECTION

**P.C.
RICHARD
& SON**
BUILDERS DIVISION

150 PRICE PARKWAY, FARMINGDALE, NEW YORK
800-368-6869 • FAX: 800-479-0336 • email: builders@pcrichard.com
www.pcrichard.com/content/builders

Contact us **TODAY** for Your Special Price Quote

With 5 Distribution Centers In The Northeast:
Farmingdale, NY • Carteret, NJ • Bridgeport, CT
• Baltimore, MD • Manchester, CT

Next Day Delivery Available to:
New York, New Jersey, Connecticut, Pennsylvania, Delaware,
Maryland, Washington D.C., Massachusetts, and Rhode Island





RIVERHEAD
BUILDING SUPPLY

FROM **FRAME** TO **FINISH**



From hardware to kitchens, masonry and more, Riverhead Building Supply has what you need to help you Build Smarter. Build Better.®

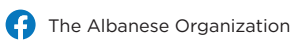
rbscorp.com • 1-800-378-3650



REAL VISION. REAL VALUE



1001 FRANKLIN AVENUE, GARDEN CITY, NY 11530
516.746.6000 | INQUIRIES@ALBANESEORG.COM | ALBANESEORG.COM



The Albanese Organization



the__albanese__organization



albanese-organization-inc



We treat YOUR home like our own



- We refurbish your old fireplace into a new, beautiful centerpiece for your home
- Gas, wood, or electric indoor & outdoor fireplaces
- All facets of masonry work
- Outdoor living BBQ/kitchen islands
- Firepits
- Fireplace design, stone, marble & mantels
- All work done in house, from start to finish



Joe & Donna Karatas
P: 631-289-5490
www.oceanstoneli.com

Diamond Dealer for



GT GreenbergTraurig

GTLAW.COM

GLOBAL LEGAL RESOURCES **LONG ISLAND ROOTS**

With experienced real estate attorneys on Long Island who have local know-how and the resources of a vast global platform, we advise clients on a full spectrum of real estate matters including land use, zoning, industrial development agency and municipal benefits, litigation, complex finance matters, buy-sells, leasing, and environmental issues.



GREENBERG TRAUIG, LLP | 2650 ATTORNEYS | 44 LOCATIONS WORLDWIDE*

GT IS COMMITTED TO SERVING THE NEW YORK METROPOLITAN AREA:
LONG ISLAND: Bridgehampton; Garden City • **MANHATTAN:** One Vanderbilt
NEW JERSEY: Florham Park • **WESTCHESTER COUNTY:** White Plains

WORLDWIDE LOCATIONS

**United States, Europe,
Middle East, Asia,
Latin America**

Greenberg Traurig is a service mark and trade name of Greenberg Traurig, LLP and Greenberg Traurig, P.A. ©2023 Greenberg Traurig, LLP. Attorneys at Law. All rights reserved. Attorney Advertising. Contact: Dan Baker, JR DiCioccio, David Gilmartin, or Mark J. Lesko in Long Island at 631.994.2400. *These numbers are subject to fluctuation. 38104

Long Island Home Builders Care, INC. 2024 CHARITABLE ENDEAVOR

Would like to extend a **HUGE THANK YOU** to the following members of Long Island Builders Institute Remodeler's Council for building 3 backyard dog dens:

Joe Persico of Hy-Grade Contractors Corp

Eli Cadenillas of Eli Construction Services

Edward Giarrizzo of EDG Renovations

America's VETDOGS will be receiving a new dog enrichment play area compliments of Long Island Home Builders Care President Jay Ratto of J. Ratto Landscaping Ltd. L.I. Home Builders Care and Young Equipment will each be donating \$2000 to America's VETDOGS for them to purchase commercial dog playground equipment for their newly renovated play area.





Long Island Home Builders Care, Inc 501c3

Long Island Home Builders Care would like to thank this year's tent sponsors!



THANK YOU SO MUCH



From the bottom of our hearts ❤️

2024

LONG ISLAND BUILDERS HOME | TRADE | REMODELING EXPO

THURSDAY, APRIL 11, 2024
HILTON LI



2024

LONG ISLAND BUILDERS HOME | TRADE | REMODELING EXPO

THURSDAY, APRIL 11, 2024
HILTON LI



PRESENTED BY



LONG ISLAND BUILDERS INSTITUTE



2024

LONG ISLAND BUILDERS

HOME | TRADE | REMODELING

EXPO

THURSDAY,
APRIL 11, 2024

HILTON LI



PRESENTED BY

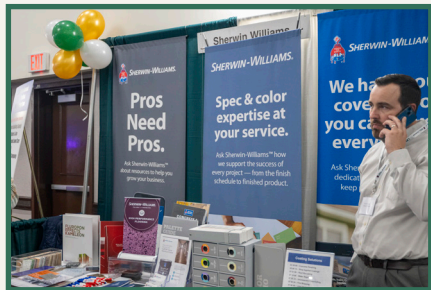
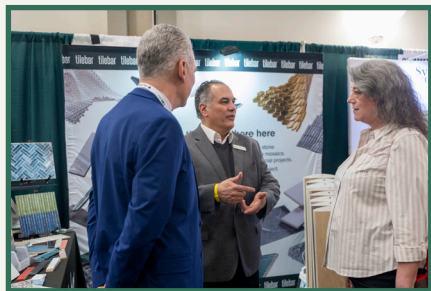


LONG ISLAND BUILDERS INSTITUTE

2024

LONG ISLAND BUILDERS HOME | TRADE | REMODELING EXPO

THURSDAY, APRIL 11, 2024
HILTON LI

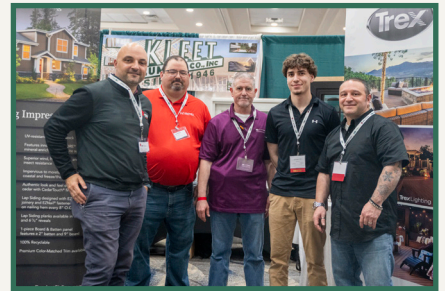


2024

LONG ISLAND BUILDERS EXPO

HOME | TRADE | REMODELING

THURSDAY,
APRIL 11, 2024
HILTON LI



PRESENTED BY



LONG ISLAND BUILDERS INSTITUTE

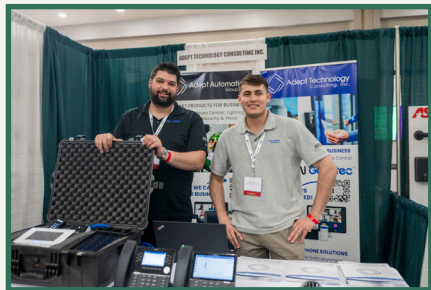
2024

LONG ISLAND BUILDERS

HOME | TRADE | REMODELING

EXPO

THURSDAY,
APRIL 11, 2024
HILTON LI



2024

LONG ISLAND BUILDERS HOME | TRADE | REMODELING EXPO

THURSDAY, APRIL 11, 2024

HILTON LI





LONG ISLAND BUILDERS

HOME | TRADE | REMODELING

EXPO

THURSDAY,
APRIL 11, 2024
HILTON LI

NASSAU & SUFFOLK TOWN BUILDING & PLANNING DEPARTMENTS CENTER



THANK YOU TO



OUR SPONSORS





LONG ISLAND BUILDERS HOME | TRADE | REMODELING EXPO

THURSDAY, APRIL 11, 2024
HILTON LI

Thank You

TO OUR GENEROUS SPONSORS

MARKETING SPONSORS



BAG SPONSOR LANYARD SPONSOR FOOD STATION SPONSOR



THANK YOU FOR YOUR RAFFLE PRIZE DONATIONS



THANK YOU ADVERTISERS





**LONG ISLAND
BUILDERS**
HOME | TRADE | REMODELING
EXPO

THURSDAY,
APRIL 11, 2024
HILTON LI

EXPERT PANEL DISCUSSION: "EXPLORING LONG ISLAND'S HOUSING CRISIS"



THANK YOU TO



OUR PANEL GUESTS:

**Babylon Supervisor Rich Schaffer, Brookhaven Supervisor Dan Panico,
President & CEO of NYS Homes & Community Renewal RuthAnne Visnauskas,
CDLI CEO Gwen O'Shea, Minority Millennials Founder & President Dan Lloyd,
Principal of Beechwood Organization Steven Dubb & B2K Development's COO Gabe Randall**



FORCHELLI
DEEGAN
TERRANA

**PROUD SPONSOR OF THE
LONG ISLAND BUILDERS INSTITUTE**

**THANK YOU FOR SHARING IN OUR EFFORTS TO MAKE
LONG ISLAND A BETTER PLACE TO LIVE AND WORK.**

DANIEL P. DEEGAN

**FDT Partner, IDA Benefits and Government Incentives
and LIBI Member, Board of Directors**



**LAND USE & ZONING • BANKING & FINANCE • TAX CERTIORARI
SECURITIES LITIGATION AND REGULATION • IDA • REAL ESTATE
CONDEMNATION • LITIGATION • ENVIRONMENTAL • CONSTRUCTION
EMPLOYMENT & LABOR • TAX, TRUSTS & ESTATES • BANKRUPTCY
CORPORATE AND M&A • CANNABIS • VETERINARY**

**333 Earle Ovington Blvd., Suite 1010 | Uniondale, NY 11553
516.248.1700 | forchellilaw.com**



Cleaning. Restoration. Construction.

Like it never even happened.®



OWNER

SERVPRO® of Farmingdale/Massapequa is proud to be a LIBI member.

Contact Steve Loiacono
516-221-3666 631-577-4181
servpro10073@gmail.com

With our extensive knowledge and experience, we can get your properties in top show condition and ready to sell.

24-Hour Emergency Service
Independently Owned and Operated



CLEANUP & RESTORATION

- Commercial and Residential
- Trained, Uniformed Professionals
- Complete Move-Outs
- Restoration Vendor for Insurance Companies Nationwide

RESTORATION:

- Fire, Smoke, and Soot
- Water Removal & Dehumidification
- Mold Mitigation & Remediation
- Catastrophic Storm Response
- Move Outs & Contents Restoration
- Electronics & Equipment
- Document Drying
- Contents Claim Inventory Service

CLEANING:

- Air Ducts & HVAC
- Biohazard, Crime Scene & Vandalism
- Carpet, Upholstery, Drapes & Blinds
- Ceilings, Walls, and Hard Floors
- Deodorization

SERVPRO® SYSTEM SERVICES



EXPRESS KITCHEN

HYPERIONWOOD CABINETRY, INC.

500 SUNRISE HWY. AMITYVILLE, NY 11701



- WHITE AND GRAY SHAKER CABINETS IN STOCK!!
- GRANITE AND QUARTZ COUNTERTOPS Starting at \$35 sf
- SINKS AND FAUCETS
- COMPETITIVE PRICING FOR DEVELOPERS AND CONTRACTORS

Alan Kennemer • 516-728-0900 • nycabsandtops@gmail.com



Proud Supporter of LIBI

***For 60 years on Long Island
the strategy has remained the same...***



Clubhouse

Quality



Cabana

And the tradition continues...



The Boulevard | A Mixed-Use Master Planned Community

A Rose-Breslin Associates, LLC project/ A venture of AVR Realty Company and Breslin Brookhaven LLC

LHBC **SAVE THE DATE!**
 Long Island Home Builders Care, Inc

*Our 2nd Annual LIHBC Fishing Trip
 Tuesday July 9th*



*Our 1st LIHBC Golf Outing
 Monday July 22nd
 The Rock Golf Club*



More information to follow

RFG
ELECTRICAL CONTRACTING



**RFG ELECTRICAL CONTRACTING
 PROUDLY SERVING ALL OF LONG ISLAND
 SINCE 1998.
 FULLY LICENSED AND INSURED PROVIDING
 RESIDENTIAL AND COMMERCIAL
 ELECTRICAL INSTALLATIONS AND REPAIRS.**

*Contact Rich Galante
 Ph: 631-750-1550*

*Licensed & Insured
www.rfgelectric.com*

**BELFOR GENERAL CONTRACTING
 AND RECONSTRUCTION**



BELFOR (●)

PROPERTY RESTORATION

RESTORING MORE THAN PROPERTY

Turn-Key Construction Solutions

Commercial * Residential

*Call for an appointment to
 visit our showroom
 631-964-8900*

*We are proud to be named the
 # 1 Contractor on the Qualified Remodelers
 Top 500 list since 2001*

**QUALIFIED
 REMODELER**

Top **500**
 Remodelers

BELFOR LONG ISLAND 866.964.1050 www.belforusa.com



At Pella, our windows are designed with passion, innovated with purpose, built with integrity and backed by some of the industry's best warranties.

For more information, please call 631-219-9258 or email us at smortillaro@pellactny.com



Pella. Perfectly Beautiful.

RED ROCK

WE DIG DEEP TO RISE

BUILDING COMMUNITIES WITH LONGEVITY IN MIND



CONCRETE



STEEL ERECTION



SITE-WORK



DEMOLITION

1634 NEW HIGHWAY, FARMINGDALE, NY 11735

MBONACASA@REDROCKIND.COM

(631)-313-8999

REDROCKIND.COM

@TEAMREDROCK



What's Happening

Annual Dinner Dance Honoring Vincent Calvosa & Robert Cartelli

Friday, May 3rd North Hills Country Club

LTBI Annual Golf, Tennis, Pickleball & Bowling Outing

Thursday, May 23rd North Hills Country Club

June General Membership Dinner Meeting

Wednesday, June 12th Captain Bill's

General Membership Dinner Meeting

Wednesday, September 11th Villa Lombardi's

LTBI Annual Golf & Softball Outing

Tuesday, September 17th Baiting Hollow & The Rock

Cocktail & Networking Meeting

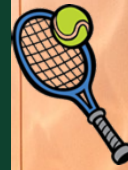
Wednesday, October 9th Heritage Club

General Membership Dinner Meeting

Wednesday, November 13th Waters Edge

Annual Holiday Party/Las Vegas Night

Wednesday, December 11th Villa Lombardi's



Long Island Builders Institute
1757-8 Veterans Memorial Hwy. Islandia, NY 11749

Please circle one & List the Participants: Tennis Pickleball Bowling **Day of Fun Dinner & Cocktails Only**

Last Day to Register 5/20

Outing Packages

- Day of Fun including:
Tennis, Pickleball, Bowling, Brunch, Cocktails & Buffet Dinner (Per Person)...\$300
- Cocktails & Buffet Dinner Only (Per Person) ...\$200

Available Sponsorships

Last Day to take a Sponsorship May 13th
\$1650 Dinner \$1650 Cocktail \$1100 Brunch

\$550 Bloody Marys on course \$600 Clams

\$500 Sushi Station \$500 Tennis/Pickleball

\$500 Bowling \$440 Hand Rolled Cigars

\$330 Driving Range \$300 Photographer

\$99 T Sign

Please circle the sponsorship(s) you wish to take

North Hills CC

200 LI Expressway N. Service Rd.

Manhasset, NY 11030

Thursday, May 23rd 2024 Registration: 11 AM

Team Tennis & Pickleball: 11:30-2:30

Open Tennis/Pickleball: 3:00 PM

Open Bowling: 1:00 PM

Championship: 3:30 PM

RSVP by May 20. Please email this registration with your payment or fax to 631-232-2349.

Payment Due in full by May 20

Reservations are non-refundable.

Name & Company

(Names Attending)

Payment Information

Name: _____

Company: _____

Address: _____

Phone: _____

Email: _____

Cell Phone: _____

(contact for day of event)

Make Check payable to LIBI (Long Island Builders Institute)

Check Enclosed Bill Me Credit Card # _____

Mastercard Visa Discover Amex

Cocktails & Dinner Total: \$ _____

Day of Fun Total: \$ _____

Sponsorships Total: \$ _____

Total Amount: \$ _____

Name on card _____

Exp ___/___ Security Code _____ Zip Code _____

Signature _____

Parksite

627 US Route 1 South
North Brunswick, NJ 08902

tel (800) 631-5460
cell (518) 312-3256
fax (732) 246-7700

psorrentino@parksite.com



Philip A. Sorrentino
DuPont Building Envelope Specialist
Certified - Commercial & Residential

Alside[®] SUPPLY CENTER

KEITH MCNAMARA
AREA SALES MANAGER
NY METRO DIVISION

303 WINDING ROAD • OLD BETHPAGE, NY 11804

PH: (516) 694-6670 • FAX: (516) 694-6681

CELL: (516) 316-9253

EMAIL: KCMNAMARA@ALSIDE.COM



LIBI
Debbie Davey
Bond
and
Insurance
Specialist



DD AGENCY, LLC

debb@dabbiedaveyagency.com
(631) 654-1073
fax (631) 447-6334

210 11th Avenue
Holtsville, NY 11742

SANCUS INSURANCE AGENCY, LTD.

Andrew Nigri | President

Office: (516) 433-3749 | Mobile: (631) 478-1852

Email: Andrew@thesancusgroup.com

1455 Veterans Memorial Highway, Suite 103

Islandia, New York 11749

www.thesancusgroup.com

PC.RICHARD & SON BUILDERS DIVISION

150 Price Parkway, Farmingdale, LI, NY 11735

TEL: 631-843-4401

FAX: 631-843-4450

CELL: 631-974-2490

Joseph Palazzo

Email: Joseph.Palazzo@PCRichard.com

"THE COMPANY YOU CAN TRUST" EST.1909

Any Door Imaginable
at affordable prices!



Licensed &
Fully Insured

SHOWER DOORS inc.

Wall to Wall Mirrors • Glass Table Tops • Glass Railings
Storefronts • Custom Windows

GLASS CONTRACTORS

Rennie Gonzalez
rennie@omgshowerdoors.com

(631) 842-2515 • (516) 384-4099

SHOWROOM - 89 Montauk Highway • Copiague, NY 11726

www.omgshowerdoors.com

PLACE YOUR AD HERE!

**CALL LOIS
FOR DETAILS**

631-232-2345

PLACE YOUR AD HERE!

**CALL LOIS
FOR DETAILS**

631-232-2345

LIBI LONG ISLAND BUILDERS INSTITUTE

The official publication of the
Long Island Builders Institute

Editor in Chief • Lois Fricke

lois@libi.org

Managing Editor • Jen Fricke

jen@libi.org

The LIBI Newsletter is published monthly by the

Long Island Builders Institute

1757-8 Veterans Memorial Highway

Islandia, NY 11749

Tel: (631) 232-2345 • Fax: (631) 232-2349

www.libi.org

Advertising information is available from the LIBI office - (631) 232-2345. Claims and representations made in advertising are the sole responsibility of the advertiser. The LIBI Newsletter and LIBI neither endorse nor guarantee advertiser claims. LIBI Members may submit articles and photographs of interest to the building and remodeling industries on Long Island, but the editor in chief may reject any submission or advertisement.



This newsletter printed on recycled paper

Special Pricing
**FOR LIBI
MEMBERS**

THE HUNTINGTON CLOSET & CABINET = COMPANY =

Design • Manufacture • Install

- CLOSETS
- KITCHEN CABINETS
- SHOWER DOORS
- MUDROOMS
- VANITIES
- MIRRORS
- PANTRIES
- LAUNDRY ROOM'S
- BATH ACCESSORIES
- OFFICES
- WALL UNITS
- DIVISION 10 ITEMS



MULTI
UNIT
RESIDENTIAL



SINGLE
FAMILY
HOMES



COMMERCIAL
PROPERTIES

Servicing Manhattan to Montauk

= SHOWROOM & FACTORY =
291 BROADWAY HUNTINGTON STATION

= CONTACT US =
PHONE: (631) 423-9000 • FAX: (631) 423-9050

WWW.HUNTINGTONCLOSET.COM

Deal DIRECT with the individual experts and SAVE

Bringing warmth & comfort to homes since 1945

Home Crafts INC.



HEAT & GLO

No one builds a better fire

- Wood Burning
- Gas Burning
- Direct Vent
- Marble
- Mantles
- Glass Doors

Sales * Installations

Montauk to Manhattan

760 Railroad Ave., W. Babylon, NY 11704

Website: www.chimneyco.com * Email: info@chimneyco.com

Phone: 631-669-0141 Fax: 631-669-0351



WE SAVE LIVES AND PROPERTY

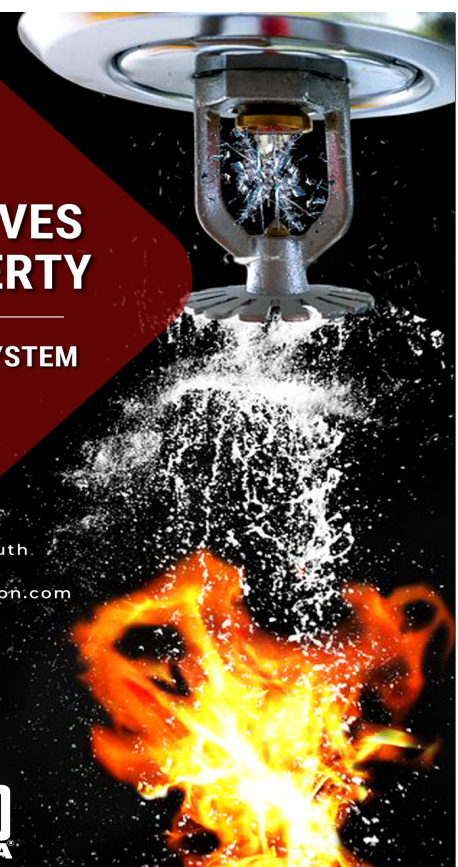
FIRE SPRINKLER SYSTEM

- Installations
- Repairs
- Maintenance

(631) 254-1315

112 Parkway Drive South
Hauppauge, NY 11788

millbrookfireprotection.com



J. Ratto Landscaping Ltd.,

Working with builders to bring landscaping to life, even in challenging applications, such as Rooftops and Courtyards!



J. RATTO LANDSCAPING LTD.

Celebrating 40 Years in Business

Ph: (631) 696-6503

jrattoLandscaping.com



ANYTHING BUT ORDINARY

CUSTOM OR STANDARD STYLES



Specializing in:
wood railings
architectural stairs
curved stairs
wainscoting
custom trim
replacement cellar stairs

Suffolk Lic. #2070
Nassau Lic. #H1400040000



DEER PARK STAIRS

51 Kennedy Avenue, Blue Point
www.deerparkstairs.com

631-363-5000

Individual Wholesale Pricing • Personalized Service
Do you know who handles your account?