

Embracing Opportunities and Overcoming Challenges: A New Year at LIBI

Dear LIBI Members and Colleagues,

As we step into the New Year, I am filled with a sense of honor and excitement. It's a privilege to collaborate with LIBI's dedicated officers and serve our valued members. The year ahead is brimming with both challenges and opportunities for Long Island's builders and remodelers.

We are welcoming a new ally, County Executive Ed Romaine, a familiar face from his impactful tenure as the Supervisor of the Town of Brookhaven. His understanding of our industry's needs is invaluable. Together with him and our state and local elected officials, we're poised to expand and enhance Long Island's housing market.

At LIBI, our mission is steadfast: to be the premier advocate, resource, and community for Long Island's building sector. We're committed to nurturing homes and value for our neighbors, balancing healthy development with the interests of the communities we serve.

This year, I am dedicated to reinforcing Long Island's homebuilding and remodeling industry. Excellence is our standard, manifested in our commitment to community service, integrity in business interactions, and fostering industry collaboration. Sharing our successes and learning from our challenges is crucial in elevating our collective industry standards.

Technology is a frontier we plan to conquer strategically. Building on last year's introduction of our electronic newsletter, we aim to leverage technology further. Our goals are ambitious: enhancing member value, effective communication, increasing membership, revenue growth, legislative tracking, and mobilizing our community when action is needed.

Membership growth remains a top priority. Our organization's strength lies in its numbers. By expanding our reach, we can fortify our influence in legislative discussions, benefiting every member. In this endeavor, I am excited to work alongside Ken Abrami, our new Secretary and Membership Chair.

Long-range planning is another key focus. Effective policy changes, consensus building, and staff development are fruits of thoughtful, forward-thinking strategies. I envision an inclusive process, involving all officers, to ensure continuity and success in the years ahead.

Addressing Long Island's housing affordability crisis is a challenge we cannot ignore. With increased interest from elected officials, we have a unique opportunity to shape the narrative and advocate for solutions that benefit all residents. Our goal is to eliminate legislative and financial barriers to housing production.

However, these ambitious plans require collective effort. I urge each member to engage actively – learn the stories that shape our industry, share them, and reinforce the narratives that impact housing affordability in our region.

Serving as the President of LIBI, a dynamic and influential organization, is a profound honor. Together, we will continue to strengthen our presence across Long Island and New York State.

Here's to a year of growth, collaboration, and success!