



LONG ISLAND
BUILDERS INSTITUTE

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MAY 2023 Issue Volume 103



LIBI News

Libi's List

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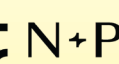
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Michael Florio

CEO's Report

It has been an exciting year for us, with notable legislative victories at the state and local levels, and a steady rate of growth in communities across Long Island. By working together

as a unified front, we will continue to make significant strides in achieving our goals and objectives for the Long Island home building industry. On April 25th, 45 LIBI members joined us for our annual lobby day to Albany to meet with our elected representatives and advocate for issues of importance to the building industry. We had a productive day of meetings and conversations and helped to advance many of our objectives, even on issues that were not actively being considered.

As the largest residential building trade association in New York State, LIBI possesses the unique opportunity to truly change the trajectory of Long Island's business climate and political decision-making for the better. These beneficial changes cannot happen without the significant support of our members. Our members are the foundation of this organization and the driving force behind our achievements. I applaud their active involvement in event attendance, community service, sponsorship, and supporting our ever-growing political action committee. The synergy of our collective efforts is proving to be advantageous to our aims, and we are pushing forward to bigger and better things every single day.

On Tuesday, May 2nd, the \$229 billion NYS budget was approved, and contained both good and bad outcomes for the Long Island home building industry. Despite much debate and discussion, the Governor's housing proposal was stripped from the budget in the final negotiations. While in Albany, we stressed that any future discussions on housing needs to involve both the builders and the municipalities in order to find solutions that all parties can agree in to address our housing crisis. Another "victory" for LIBI was keeping good cause eviction out of the budget bill, although we will need to be prepared to continue this fight throughout the rest of this session and possibly next year as well.

A \$455 million loan to improve the condition of Belmont Park will add jobs and economic activity to the region. Likewise, the budget authorizes the creation of a sewer and wastewater management district for Suffolk County, which will allow them to fund additional sewer projects, which can open up future development opportunity.

Additionally, the NYS budget, exempted Long Island from the MTA payroll tax hike, which would have further hurt businesses by increasing taxes.

However, the budget sets into motion a ban on gas stoves and furnaces in new buildings, starting in 2026. We continue to have questions on how this legislation will be implemented and want to ensure that the grid is capable and resilient enough to handle the additional capacity and that projects starting now are grandfathered in.

On the local level, the Nassau County Legislature recently passed bill 239-f, which greatly speeds up the process of approving building permits. This reformation of the 239-f process removes the time-consuming, costly and complicated red tape that stifles development. LIBI has fought for reforming this process for some time and we thank County Executive Blakeman and the Nassau Legislature for finally getting this done.

The new law allows for self-certification, by a qualified engineering professional or architect, of construction plans after 10 business days. This is an excellent win for the Long Island building industry, and demonstrates that LIBI's members, their employees, and their families are a robust and persuasive force for Long Island builders and their interests.

Again, my thanks to all of you for your outstanding contributions, tireless efforts, and unwavering commitment to our shared vision. Your passion, skills, and expertise have been invaluable in driving our success, and I have no doubt that we will continue to achieve great things together. As we look ahead, our industry will continue to face additional hurdles and challenges, but I know that great victories are just beyond the horizon.



Vincent Calvosa

President's Report

As we dive head first into Spring, we welcomed it in with our Annual Dinner Dance Gala. As I looked around the room at the beautiful North Hills

Country Club, I was pleased to see the Past Presidents and Past AVP's who came out to celebrate our honorees with us. I was honored to be among the Past Presidents, Past AVP's that attended, and of course our 2023 Honorees, Steven Krieger and Keith McNamara. It was an amazing evening highlighted by the many extraordinary members that came and supported not only Steven and Keith but the organization as a whole.

April was a busy month for LIBI, we had our General Membership Dinner Meeting at Waters Edge where our guest speaker, Huntington Supervisor Ed Smyth gave an informative and entertaining speech to our members in attendance. We welcomed in new members, so be sure to check them out in the Welcome New Members pages in this issue.

On April 25th a bus load of LIBI members got together and headed up to Albany for Lobby Day. We had a very successful day meeting with our elected officials and I feel we had our voices heard. Hats off to our CEO Mike Florio for a well planned out day. I hope to see you back "on the bus" next year.

April 26th saw a first ever "PAC State of Politics" event. LIBI members were given the opportunity to sit down in a relaxed atmosphere and listen to a panel of past New York State elected officials, that included, Congressman Tom Suozzi, Nassau County Executive Laura Curran, Senate Majority Leader John Flanagan and Senator Michael Venditto. Thank you to Steven Krieger & B2K Development for hosting at their Bristol @ Jericho location.

We are just coming off the May 15th Golf Outing, watch for those pictures in next month's issue. We had a spectacular day for golf and North Hills Country Club truly went above and beyond for us. The course, the food, the atmosphere and the company were all incredible. Thank you to all our sponsors & supporters.

Our June 14th Dinner Meeting is the last LIBI event until September. This is one not to miss. It happens at Captain Bill's in Bay Shore. We will be awarding the LIHBC Mancini Family Scholarships as well as announcing the winners of our Spring Membership Drive. Mark this one on your calendar and be sure to RSVP for it. You won't be disappointed.

LIBI continues to work on issues affecting the building industry. Take time to read through CEO Mike Florio's article in this issue as he outlines in detail some of the issues our industry is facing.

Until next month, Happy Memorial Day!

Associate Council Report



Robert Cartelli
President



Beth Howard-Price
Vice President



Anthony Confredo
Secretary



Chad Lerner
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Last month was an exciting month at LIBI as we honored our Past President Steven Krieger and Associate of the Year Keith McNamara at our 81st Annual Dinner Dance at the North Hills Country Club. The gala was well attended, (over 250 people) and the room was filled with our honorees' family and friends, elected officials, and members old and new.

May 3rd, 2023, our last Associate Council breakfast was sponsored by Advantage Title Agency and The D & F Development Group. Thank you to our sponsors for helping support our breakfasts in addition to many other LIBI functions throughout the year.

Keith started the meeting off by thanking the Associate members for their active participation in LIBI, both with their time and also monetarily and encouraged continued participation. The next Membership Dinner will take place at Captain Bill's whereby we will honor this year's LIHBC Mancini Family scholarship recipients. We look forward to everyone's attendance and welcome your help as we congratulate and honor these fine young men and woman on their academic achievements.

Vincent Calvosa was next up on the morning agenda and he spoke about ways to bridge the gap between the associates and the builders to make a more cohesive working partnership amongst all LIBI members. It is a goal of Vincent's as LIBI President, and we appreciate his efforts in making this happen.

Lobby Day in Albany was a huge success. We had 45 plus members take the bus to Albany to make sure our local voices and issues are heard. Our CEO Michael Florio reiterated the impact our presence at Lobby

Day had and the importance of us being there. Next year, we will have our very own, Peter Florey from D&F Development Group as NYSBA President, and we look forward to supporting Pete's efforts as he works to improve the building industry.

Thank you to Lois for bringing us up to date on all the impactful events LIBI has planned for the remainder of 2023 and into 2024. The Trade Show, which was a huge success this year, has been booked already for next year and the planning has begun.

Community Outreach with the entire LIBI membership behind it, has been attending builder outreach hearings and will continue to do so to assist builders with their efforts in continuing to provide housing on Long Island for all. This includes housing for the independent, the seniors, assisted living and low-income housing.

Per our usual morning agenda, we had several builder speakers. Vincent Sutera of Heatherwood Communities and Michael Kelly of Kelly Development Corporation spoke of upcoming projects and opportunities available to the associates and ways in which the builders and trade associates can help one another.

The LIBI membership is strong, and we currently have 666 members with 45 of them being new members.

Trade Associates' participation and attendance at the monthly LIBI Associate Council Breakfasts is imperative and the communication that transpires at these meetings is the reason why LIBI maintains a strong, positive impact on our community. Thank you for your participation and we look forward to seeing you next month at our next Associate Council Breakfast, June 7th at the Wind Watch, Hauppauge.

Membership & Networking Committee Report



Jon Weiss
Chairman



Debbie Davey
Co-Chair



Anthony Confredo
Co-Chair

It's crunch time! The Spring Membership Drive is nearing its end so team members, get those applications and checks in! I am pleased to announce that we are at 666 members with 45+ new members brought in so far during the drive. Good work teams!

With summer rapidly approaching, we are looking forward to some much-needed R&R and sunshine. We will ring in summer with one of LIBI's most popular event venues, Captain Bill's in Bay Shore. June 14th will see the welcoming of the new members from the drive as well as the LIHBC Mancini Family Scholarship Fund Winners for 2023. We do not have any LIBI events in July & August so be sure to register for June 14th.

I am pleased to mention that Kyle Evans of Kings Building Materials was the spotlight member for the April 26th Membership & Networking Committee meeting. Kyle is a

regular at our meetings and is always one of the first to volunteer to make calls. Thank you for your continued support Kyle.

May was a busy month for LIBI, from the Dinner Dance on May 5th to the Golf Outing on May 15th. There is never a reason to not get active within the organization. From networking events, to numerous Committees and Councils, we encourage you to get involved. If you need some guidance on how to best maximize your membership, please feel free to contact the LIBI office or show up at a committee meeting. Every Friday, Jen sends out an email outlining everything that is coming up. It is an excellent resource all on one document to see what is happening at LIBI.

Until next month, I hope to see an amazing turnout for our June 14th General Membership Dinner Meeting. As always, please feel free to reach out to any of our Membership Chairs and Membership Committee members, they can help "steer" you in the right path.



JOANNA MIKUCKI ASSOCIATE OF THE MONTH

DSG Distributors joined LIBI in June 2022 with Joanna Mikucki being the face of the company. Joanna or JoJo as everyone affectionately calls her, became a staple at all LIBI events. She is an active member of the Women of LIBI Committee, and works day & night to recruit new members.

Her company exhibited at our annual Expo, played in our May golf outing, attended our Annual Gala, where she was, as per usual, the life of the party.

She constantly promotes LIBI and is a huge advocate of the organization. Her heart is as big as her personality and we are all lucky to know and be known by her.

One of JoJo's strong points is her skill at rousing everyone around a cause. Her generosity and willingness to go beyond to help someone truly makes her an asset to LIBI.

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WOMEN IN LIBI COMMITTEE



Jen Devito
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The support and encouragement that is prevalent at every Women's Committee meeting is so inspiring. April's meeting was no exception.

First, we want to thank the talented ladies of Heatherwood for visiting with us. It was great to meet the women in leadership positions of such a prestigious organization. Please do visit us again.

Next, Maria Zichi from A1 Roofing shared her touching success story with the group. Although she was fortunate to have a successful career early on, starting a family coincided with her parent's roofing business thriving after Superstorm Sandy. 10 years later, Maria is an expert in her field. She announced that the group inspired her to start her own consulting firm on the side. We wish her much success in her new venture!

We want to thank our educational speakers: Simone Freeman, attorney/partner with Jaspan, Schlesinger and Narrendran, and Brittany DeGennaro, mortgage broker with Contour Mortgage.

Simone enlightened us on how women-owned businesses can connect with procurement bid opportunities. Having worked in both the municipal and private sectors, she was able to share detailed tips for a successful application.

Brittany informed us of several innovative loan programs that are not readily advertised. Her programs were so attractive, two of our members sought her services on the spot.

Lastly, we wish to thank Vinny Calvosa, our LIBI president for addressing the group. We truly appreciate his enthusiastic support of the women in LIBI and our committee.

We invite you to join our committee and be a part of the Female Voice in LIBI. Our next meeting is Friday, June 23rd at 9:45 AM.

Young Professionals' Council



Paolo Pironi



Vincent Calvosa Jr.



Gina Jarese

Just five months in, The Young Professionals are showing the LIBI community what we are all about. We are ready and able by getting involved and establishing a presence throughout LIBI.

Young professionals are on each builder membership drive team. We are striving to break the membership count ceiling and provide LIBI with new members that can benefit from and fulfill LIBI's needs.

You could also find us getting involved and learning about the PAC. Some of our members and leaders from the YP council made their way up to Albany for

Lobby day. We voiced our opinions, in support of the building industry to our representatives in the New York Government. Our presence and voice went a long way to our governing officials as the next generation of home buyers, builders, and workforce. Many YP members also attended the open political forum, with current and retired government officials, at the Bristol.

Not only are we getting involved with all that LIBI does, but we are sharpening old and acquiring new skills to better impact the building industry. This past April meeting, JB Risk Services was brought in to give a quick lesson on labor law basics, indemnity agreements and insurance policies. Many young professionals with a background in insurance provided valuable insight to those that were learning for the first time.

If you are a young professional looking to learn and get involved with LIBI amongst your peers, join us at our next meeting on every last Thursday of the month at 3:30 in the LIBI office.



Congratulations Paolo!

We are pleased to announce that LIBI Builder Paolo Pironi has been appointed to the Nassau County Open Space & Parks Advisory Committee (OSPAC)

The powers and duties of OSPAC in connection with providing advice to the Nassau County Planning Commission shall include the following:

- ♦ developing any appropriate criteria, to assist in identifying and prioritizing open space, parks, and areas of recreational, cultural, archeological, habitat or historic significance or of an otherwise environmentally sensitive nature for the purpose of considering their acquisition, preservation, protection, restoration or enhancement.
- ♦ identifying financing mechanisms, including mechanisms involving assistance from other levels of government, to fund the acquisition, preservation, protection, restoration or enhancement of open space, parks, and areas of recreational, cultural archeological, habitat or historic significance or of an otherwise environmentally sensitive nature that have been identified and prioritized utilizing the criteria listed in this title or authorized by it to be developed.
- ♦ identifying other mechanisms, including the transfer or purchase of development rights, the establishment of conservation easements, or the establishment of public/private partnerships with the goal of acquiring, preserving, protecting, restoring or enhancing open space, parks, and areas of recreational, cultural or historic significance or of an environmentally sensitive nature. reviewing all leases of county land to non-governmental entities and all long-term use and occupancy permits of county land and to make recommendations to the Nassau County Planning Commission with respect thereto regarding the acquisition, reservation, protection, restoration or enhancement of open space, parks, and areas of recreational, cultural, archeological, habitat, or historic significance or of an otherwise environmentally sensitive nature.

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Long Island Home Builders Care collected truckloads of clothing, shoes, and handbags for the INN in Hempstead (Interfaith Nutrition Network).

Thank you to all the LIBI members who donated and supported our Spring clothing drive. We added a drop off location in Nassau, at diSalvo Interiors. We were amazed that both locations received so many donations and we were so happy to support the INN in Hempstead. LIHBC was able to fill the INN's inventory with clothing and accessories for women, men and children. The INN continues to support families in need on Long Island.



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LIBI's General Membership Dinner Meeting

April 19th, Waters Edge



Gina Farese, Henry Schreiber, Justin Pecora



Our special guest speaker,
Smithtown Supervisor Ed Smyth



Jay Ratto, Rita Corona, Jeff Lindley, Debbie Davey,
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LIBI's General Membership Dinner Meeting

April 19th, Waters Edge



Rennie Gonzales, Brett Rosenfeld, Lois Fricke,
Rob Cartelli, Ida Palmieri, Steve Barker, Chris Metaxas



CEO Mike Florio, Supervisor Ed Smyth,
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Tony & Ida Palmieri, Joseph Tantillo Jr.,
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LIBI had a great turnout for our April dinner meeting.
Thank you to all that attended.

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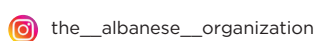
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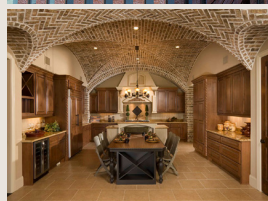
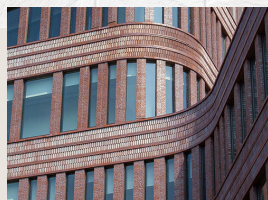
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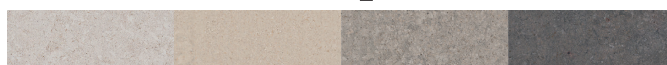
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General Membership Dinner Meeting

Wednesday, June 14th, 2023

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Mark Your 2023 Events Calendar

JUNE

GENERAL MEMBERSHIP DINNER MEETING

Wednesday, June 14th, 5:30 PM @ Captain Bill's

JULY

LIHBC FIRST ANNUAL SUMMER FISHING TRIP

Wednesday, July 12th, 12 Noon @ Captree Boat Basin

3500 Ocean Parkway, Bayshore, NY 11706

SEPTEMBER - Associate Appreciation Month

GENERAL MEMBERSHIP DINNER MEETING

Wednesday, September 13th, 5:30 PM @ Villa Lombardi's

LIBI ANNUAL GOLF & SOFTBALL OUTING

Tuesday, September 19th @ Baiting Hollow Golf Club

OCTOBER

MEET THE CANDIDATES NETWORKING/COCKTAIL EVENT

Wednesday, October 11th, 5:30 PM @ Waters Edge in Centerport

NOVEMBER

GENERAL MEMBERSHIP & ANNUAL MEETING

Wednesday, November 15th, 5:30 PM Verdi's Westbury

DECEMBER

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