



BARRY SLOAN

said. "It's usually larger deals. It allows you to personalize relationships with your customers and offer them perks." She recalled closing a \$3 million deal a few years ago while playing golf in Texas.

Giannone said more women are taking up the sport, but when she goes on a business golf outing, "I'm always a minority."

One thing Giannone refuses to do is throw a match in the hope of increasing the chance of clinching a deal. Throwing matches is a common enough tactic that a 2013 story in *GolfDigest* offered advice on doing it discreetly (One tip: "Don't wait until the last minute to tank.").

"I don't play customer golf," she said flatly. "I like to have fun."

BOLLYWOOD SINGER

Raj Mehta's hobby predates his business career.

The founder, chairman and CEO of Infosys International, a Plainview information technology provider, has been singing since he was a boy in western India. His first performance at the age of 10 came in front of about 400 people attending a celebration to honor teachers in the town hall of Bhavnagar, Gujarat.

Mehta, now 62, never stopped.

"I'm not a shy person," he said. "I like to put a smile on people's faces."

When he is at a gathering of friends or relatives and there is a karaoke machine nearby, Mehta will sing songs from "Bollywood" movies, a Hindi genre that combines music, dance, humor and romance.

A lyric from one song Mehta sings: "I'm not a poet, but when I saw you, I started writing poetry."

Clients of closely held Infosys have included the Metropolitan Transportation Authority, Con Edison and Nassau and Suffolk counties.

"Singing makes me think positive," Mehta said. "It makes me calm, it gives me energy. Whenever I'm free, I sing."



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