

**LI People ON THE MOVE**

**BOARDS**

**The Suffolk County Women's Business Enterprise Coalition** in Hauppauge has installed a new board of directors.



**Lisa Albinowski** of Bayport has been elected chair. She is an associate broker with Realty Connect in Hauppauge.



**Lorraine Kimmey** of Blue Point has been elected secretary. She is president of Simply Organized Solutions, Inc. in Blue Point.



**Peggiani McCoy** of Ronkonkoma has been elected treasurer. She is owner of Peggiani McCoy, CPA in Bohemia.



**Michele Martin** of Nesconset has been elected to the board. She is an Allstate agency owner in Northport.



**Betsy Maniotis** of Kings Park has been elected to the board. She is owner of Betsy's Baskets in East Northport.



**Kathy Zadrozny** of Huntington Station has been elected to the board. She CEO of ZCI Woodworks in Islandia.



**Barbara Herd** of Brightwaters has been elected to the board. She owns The Good Life in Brightwaters.



**Ritima Sood** of Old Bethpage has been elected to the board. She is CEO of Artiems Software Solutions in Melville.



**Raffelina Cipriano** of West Islip has been elected to the board. She is regional leader of Primerica in West Islip.



**Kathleen Brennan** of Oakdale has been elected to the board. She is president of 360 Insurance Serices in Bohemia.



**Maggie Goldstein** of Wading River has been elected to the board. She owns Gotham Career Institute in Lindenhurst.



**Marie Cantone** of North Babylon has been elected to the board. She is founder of Changing Hands Inc. in North Babylon.



**Jennifer Lavern** of East Northport has been elected to the board. She is CEO of Aura Unlimited in East Northport.



**Dawn E. Shedrick** of Brentwood has been elected to the board. She is CEO and founder of Jen Tex Training and Consulting in Central Islip.

— DIANE DANIELS

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**IN TALKS FOR SENIOR HOUSING**

BY MAURA MCDERMOTT  
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A Garden City-based builder of senior housing is offering its construction services to other developers.

The Engel Burman Group's in-house construction division is negotiating to build several projects on Long Island for other developers, and it expects to announce details about those projects in the second quarter of this year, according to Scott Burman, a principal with the group and president of the division, known as EB Construction.

The construction division has been expanding in recent years, Burman said.

"The need for the service is certainly market-driven as the amount of construction starts are up and most developers don't build their own product," Burman said in an email.

Engel Burman has built nearly \$2 billion in residential, commercial, industrial, health-care and senior-care properties across the region, the company said in a



Scott Burman, left, has been expanding Engel Burman's building unit. With him, from left: Jan Burman, David Burman and Steven Krieger.

news release.

It owns and operates 12 assisted-living facilities in New York and New Jersey under the name The Bristol, and it has another 12 in various stages of planning and construction. It

also is developing a 112-unit, age-restricted community in Seaford as well as 2,000 residential units, a drug research and rehabilitation facility and other commercial projects.

**4Q 'challenging,' closures loom**

The Associated Press

Sears shares slid early yesterday to 13-year lows after the 123-year-old retailer said it would accelerate the closure of some of its stores following a "challenging" holiday season. A spokesman said none of the store closings are in New York.

The company's stock is down 20 percent this year, and shares have been cut in half in the past 12 months.

Comparable-store sales in the fourth quarter dropped 6.9 percent at Sears, and 7.2 percent at Kmart, which the company also owns. That measurement is a key indicator of a retailer's health because it excludes the volatility from stores recently opened or closed.

While the quarter that contains the critical shopping season was better compared with the previous three quarters, overall same-store sales fell 9.2 percent in 2015, with Sears stores leading the decline.

"The holiday selling season proved to be challenging, with historically warm weather and intense competition pressuring margins and driving comparable



Sears Holdings Corp.'s holiday period was better than earlier quarters, but sales for 2015 fell 9.2 percent. The retailer will shut about 50 stores.

store-sales declines," Sears said in a statement yesterday.

Sears Holdings Corp. has struggled for years with weakening sales, unable to keep up with companies that sell appliances, like Home Depot, or general merchandise, like Walmart, or everything, as is the case with Amazon.com.

In a bid to turn around its clothing business, Sears said yes-

terday it would shake up its sourcing, pricing and inventory.

As for store closures, Sears said it will include, but not be limited to, about 50 stores that the company recently announced it would be shuttering in the next few months. The company will attempt at least \$300 million in asset sales during the first half of fiscal 2016.

With Aisha Al-Muslim